

Message Text

LIMITED OFFICIAL USE

PAGE 01 MANILA 08963 010345Z

20

ACTION TRSE-00

INFO OCT-01 EA-06 NEA-10 ISO-00 SP-02 AID-05 EB-07 NSC-05

CIEP-01 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00

FRB-03 INR-07 NSAE-00 USIA-06 XMB-02 OPIC-03 LAB-04

SIL-01 L-03 H-02 PA-01 PRS-01 IO-10 /101 W

----- 004427

R 010228Z JUL 75

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 4987

INFO AMEMBASSY ISLAMABAD

AMCONSUL KARACHI

LIMITED OFFICIAL USE MANILA 8963

USADB

E.O. 11652: ADS, DECLAS 9/30/75

TAGS: EAID, EFIN

SUBJECT: TECHNICAL ASSISTANCE (TA) FOR ADB-PIM/PICIC/IDBP REGIONAL
PROGRAM ON DEVELOPMENT BANKING (THIRD ADB REGIONAL
TRAINING PROGRAM)

FOR NAC AGENCIES

SUMMARY: ADB MANAGEMENT PROPOSING CONDUCT THIRD REGIONAL
TRAINING PROGRAM FOR PROFESSIONAL STAFF OF DEVELOPMENT
FINANCE INSTITUTIONS (DFI'S) IN REGION. PROGRAM, TO BE
ORGANIZED WITH ASSISTANCE OF PAKISTAN INSTITUTE OF
MANAGEMENT (PIM), PAKISTAN INDUSTRIAL CREDIT AND
INVESTMENT CORPORATION (PICIC) AND INDUSTRIAL DEVELOPMENT
BANK OF PAKISTAN (IDBP), ALL LOCATED KARACHI, AT COST
OF \$98,000 TO COVER TRAINING PERIOD FROM 22 OCTOBER
TO 6 DECEMBER 1975. NINETEEN DFI'S IN REGION
TO NOMINATE 29 CANDIDATES FOR PROGRAM. USADB
RECOMMENDS FAVORABLE NAC ACTION. END SUMMARY.
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MANILA 08963 010345Z

1. ADB DOC R58-75, ENTITLED QUOTE TECHNICAL ASSISTANCE FOR THE ADB-PIM/PICIC/IDBP REGIONAL PROGRAM ON DEVELOPMENT BY BOARD 17 JULY 1975.

2. PROPOSED TRAINING PROGRAM IS THIRD SUCH EXERCISE SPONSORED BY BANK WITH FIRST HELD IN MANILA 1973 WITH PRIVATE DEVELOPMENT CORPORATION (PDCP) FOR 20 PARTICIPANTS; SECOND IN BOMBAY IN 1974 IN ASSOCIATION WITH BANKER'S TRAINING COLLEGE (BTC).

3. OBJECTIVE OF PROGRAM IS TO MEET PRIORITY TRAINING NEEDS OF DFI'S IN DEVELOPING MEMBER COUNTRIES BY STRENGTHENING, UPGRADING SKILLS OF PROFESSIONAL STAFF PERFORMING PROJECT APPRAISAL AND LOAN SUPERVISION FUNCTIONS, THEREBY PROMOTING EFFECTIVE FUNCTIONING OF DFI'S. EMPHASIS TO BE ON FINANCIAL, MARKET AND ECONOMIC ASPECTS PROJECT APPRAISAL; PROJECT IMPLEMENTATION AND FOLLOW-UP MONITORING. SPECIFICALLY, PROGRAM TO INCLUDE ENTIRE PROJECT CYCLE; IDENTIFICATION, FORMULATION, PROMOTION, APPRAISAL, FINANCING AND MONITORING OF INDUSTRIAL PROJECTS.

4. PROJECT PROGRAM SCHEDULED BEGIN KARACHI 27 OCTOBER AND END 6 DECEMBER, 1975 WITH FIRST 4-WEEK SEGMENT COMPRISED OF LECTURE/DISCUSSION SESSIONS CUM PRACTICAL WORK EXERCISES: CASE STUDIES. SECOND TWO-WEEK SEGMENT WOULD INCLUDE PREPARATION OF APPRAISAL REPORT FOR A DFI BOARD OF DIRECTORS BASED ON DATA RE AN INDUSTRIAL PROJECT, APPLYING TECHNIQUES AND METHODOLOGY LEARNED IN FIRST SEGMENT. FOUR CASE STUDIES TO BE PERFORMED, TWO FROM PAKISTAN (ONE EACH FROM PICIC AND IDBP); ONE FROM PHILIPPINES (PDCP) AND ONE FROM KOREA (KDB), WITH EACH OF ABOVE INSTITUTIONS PROVIDING RESOURCE PERSON TO ASSIST IN TRAINING. CASE STUDY THEN TO BE SUBMITTED TO SIMULATED DFI BOARD OF DIRECTORS.

5. FACULTY FOR PROGRAM MAINLY TO BE PROVIDED BY PICIC, PIM AND IDBP; PLUS PART-TIME ATTENDANCE BY NATIONAL DEVELOPMENT FINANCE CORP (NDFC) STAFF MEMBER; OTHER LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 MANILA 08963 010345Z

PAK GOVT AGENCIES, UNIV. OF KARACHI; STATE BANK OF PAKISTAN; 4 ADB STAFF WILL SERVE AS FACULTY; ADB SENIOR STAFF TO PARTICIPATE IN INAUGURAL, CLOSING SESSIONS.

6. 19 REGIONAL DFI'S TO BE INVITED NOMINATE 29 CANDIDATES AT INTERMEDIATE PROFESSIONAL STAFF LEVEL, MINIMUM 3 YRS EXPERIENCE IN APPRAISAL, FINANCING,

FOLLOW-UP AND SUPERVISION INDUSTRIAL PROJECTS;
MAJORITY OF NOMINEES TO BE FROM SMALLER/NEWER
DFI'S WITH MOST URGENT TRAINING NEEDS.

7. PIM, ESTABLISHED 1954, HAS HAD CONSIDERABLE EXPERIENCE CONDUCTING TRAINING PROGRAMS FOR SENIOR, MIDDLE AND JUNIOR BUSINESS AND INDUSTRY EXECS. WITH TA FROM FROD FOUNDATION, SINCE 1962, PIM HAS CONDUCTED ADVANCED MANAGEMENT PROGRAM COLLABORATING WITH HARVARD B-SCHOOL WITH OVER 400 ATTENDEES SINCE INCEPTION; SINCE 1966, HAS CONDUCTED ADVANCED AND EXPORT MARKETING PROGRAM WITH INTERNATIONAL MARKETING INSTITUTE (USA); OTHER REGIONAL AND INTERNATIONAL MEETINGS, CONFERENCES AND SEMINARS.

8. ESTIMATED PROGRAM COST OF \$98,000 TO BE GRANT-FINANCED BY BANK, CHARGED TO ADB'S BUDGET FOR SERVICES TO MEMBER COUNTRIES, WILL COVER ALL EXPENSES OF PROGRAM PARTICIPANTS; PIM TO PROVIDE FREE OF CHARGE, CLASS AND CONFERENCE ROOM FACILITIES.

9. PROPOSED PROGRAM, BY ENHANCING CAPABILITIES OF DFI'S IN APPRAISING, FOLLOWING-UP AND SUPERVISING HIGH-PRIORITY INDUSTRIAL PROJECTS, WILL CONSIDERABLY BENEFIT PARTICIPATING MEMBER COUNTRIES IN REGION. USADB RECOMMENDS FAVORABLE NAC ACTION. PURNELL

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TECHNICAL ASSISTANCE, PROGRAMS (PROJECTS), DEVELOPMENT BANKS
Control Number: n/a
Copy: SINGLE
Draft Date: 01 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MANILA08963
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750227-0273
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750795/aaaadhnk.tel
Line Count: 142
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION TRSE
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 23 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 JUL 2003 by CunninFX>; APPROVED <19 NOV 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TECHNICAL ASSISTANCE (TA) FOR ADB-PIM/PICIC/IDBP REGIONAL PROGRAM ON DEVELOPMENT BANKING (THIRD ADB REGIONAL
TAGS: EAID, EFIN, ADB-1
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006